HOUSE BILL 1311

State of Washington 68th Legislature 2023 Regular Session

By Representatives Reeves, Corry, Chapman, Reed, and Cheney

Read first time 01/13/23. Referred to Committee on Consumer Protection & Business.

- 1 AN ACT Relating to credit repair services performed by a credit
- 2 services organization; amending RCW 19.134.010, 19.134.020,
- 3 19.134.040, 19.134.050, 19.134.060, 19.134.070, and 19.134.080; and
- 4 creating new sections.
- 5 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 6 **Sec. 1.** RCW 19.134.010 and 1989 c 303 s 1 are each amended to read as follows:
- 8 As used in this chapter:
- 9 (1) (("Buyer" means any individual who is solicited to purchase 10 or who purchases the services of a credit services organization.
- 11 (2)(a))) "Collection agency" has the same meaning as in RCW 19.16.100.
- 13 (2) "Communication" means the conveyance of any information
- 14 regarding a debt, credit record, credit history, or credit rating,
- 15 <u>including submitting a dispute or requesting information, directly or</u>
- indirectly, to any person by any means or through any medium.
- 17 <u>(3) "Consumer" means any natural person who is solicited to</u>
- 18 purchase or who purchases the services of a credit services
- 19 <u>organization</u>.
- 20 (4) "Consumer reporting agency" has the same meaning as in RCW

21 19.182.010.

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(5) "Creditor" has the same meaning as in RCW 62A.1-201.

- (6) (a) "Credit services organization" means any person who ((τ) with respect to the extension of credit by others,)) sells, provides, performs, or represents that ($(he \ or \ she)$) the person can or will sell, provide, or perform, in return for the payment of money or other valuable consideration any of the following services:
- (i) Improving, saving, or preserving a ((buyer's)) consumer's credit record, history, or rating;
 - (ii) Obtaining an extension of credit for a ((buyer)) consumer;
- 10 (iii) Stopping, preventing, or delaying the foreclosure of a deed 11 of trust, mortgage, or other security agreement; or
 - (iv) Providing advice or assistance to a $((\frac{buyer}))$ consumer with regard to either (a)(i), $((\frac{a}{a}))$ (ii), or $((\frac{a}{a}))$ (iii) of this subsection.
 - (b) "Credit services organization" does not include:
 - (i) Any person authorized to make loans or extensions of credit under the laws of this state or the United States who is subject to regulation and supervision by this state or the United States or a lender approved by the United States secretary of housing and urban development for participation in any mortgage insurance program under the national housing act;
 - (ii) Any bank, savings bank, or savings and loan institution whose deposits or accounts are eligible for insurance by the federal deposit insurance corporation or the federal savings and loan insurance corporation, or a subsidiary of such bank, savings bank, or savings and loan institution;
 - (iii) Any credit union, federal credit union, or out-of-state credit union doing business in this state under chapter 31.12 RCW;
 - (iv) Any nonprofit organization exempt from taxation under section 501(c)(3) of the internal revenue code;
 - (v) Any person licensed as a real estate broker by this state if the person is acting within the course and scope of that license;
 - (vi) Any person licensed as a collection agency pursuant to chapter 19.16 RCW if acting within the course and scope of that license;
 - (vii) Any person licensed to practice law in this state if the person renders services within the course and scope of his or her practice as an attorney: PROVIDED, That the principal purpose of the attorney's practice is not to regularly provide the services described in (a)(i) and (ii) of this subsection, nor regularly

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provide advice or assistance described in (a)(iv) of this subsection as it pertains to (a)(i) and (ii) of this subsection, and that the attorney is not providing those services in connection with a qualified nonprofit legal aid provider;

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- (viii) Any broker-dealer registered with the securities and exchange commission or the commodity futures trading commission if the broker-dealer is acting within the course and scope of that regulation;
- 9 (ix) Any consumer reporting agency as defined in the federal fair 10 credit reporting act, 15 U.S.C. Secs. 1681 through 1681t; or
- 11 (x) Any mortgage broker as defined in RCW 19.146.010 if acting within the course and scope of that definition.
 - ((-(3))) <u>(7)</u> "Extension of credit" means the right to defer payment of debt or to incur debt and defer its payment offered or granted primarily for personal, family, or household purposes.
- 16 (8) "Person" shall include, where applicable, natural persons,
 17 corporations and other limited liability companies and associations,
 18 trusts, unincorporated associations, and partnerships.
- 19 (9) "Regulatory entity" means any city, state, or federal agency,
 20 department or entity that has the authority to regulate a consumer
 21 reporting agency, creditor, or collection agency, or the authority to
 22 assist a consumer with submitting, processing, or resolving a
 23 complaint, inquiry, or information request concerning a consumer
 24 reporting agency, creditor, or collection agency.
- 25 **Sec. 2.** RCW 19.134.020 and 1989 c 303 s 2 are each amended to 26 read as follows:
 - (1) A credit services organization, its salespersons, agents, and representatives, and independent contractors who sell or attempt to sell the services of a credit services organization may not do any of the following:
 - ((\(\frac{(1)}{(1)}\)) (a) Charge or receive any money or other valuable consideration prior to full and complete performance of the services the credit services organization has agreed to perform for the ((\(\frac{\text{buyer}}{\text{)}}\)) \(\frac{\text{consumer}}{\text{, unless}}\) the credit services organization has obtained a surety bond of ((\text{ten thousand dollars})) \(\frac{\text{\$\frac{10}{\text{,000}}}}{\text{ issued by a surety company admitted to do business in this state and established a trust account at a federally insured bank or savings and loan association located in this state. The surety bond shall run to the state of Washington and the ((\(\frac{\text{buyers}}{\text{)}}\)) \(\text{consumers}\). The surety

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bond shall be issued on the condition that the principal comply with all provisions of this chapter and fully perform on all contracts entered into with ((buyers)) consumers. The surety bond shall be continuous until canceled and shall remain in full force and unimpaired at all times to comply with this section. The surety's liability for all claims in the aggregate against the continuous bond shall not exceed the penal sum of the bond. An action on the bond may be brought by the state or by any ((buyer)) consumer by filing a complaint in a court of competent jurisdiction, including small claims court, within one year of cancellation of the surety bond. A complaint may be mailed by registered or certified mail, return receipt requested, to the surety and shall constitute good and sufficient service on the surety;

 $((\frac{(2)}{2}))$ (b) Charge or receive any money or other valuable consideration solely for referral of the $(\frac{(buyer)}{consumer})$ consumer to a retail seller who will or may extend credit to the $(\frac{(buyer)}{consumer})$ if the credit that is or will be extended to the $(\frac{(buyer)}{consumer})$ is upon substantially the same terms as those available to the general public;

(((3))) (c) Fail to provide a monthly statement to the consumer detailing the services performed including an accounting of any funds paid by a consumer and held or disbursed on the consumer's behalf;

(d) Make or counsel or advise any ((buyer)) consumer to make any statement that is untrue or misleading or that should be known by the exercise of reasonable care to be untrue or misleading, to a ((credit)) consumer reporting agency ((or)), creditor, collection agency, or regulatory entity, including submitting, or counseling, or advising a consumer to submit, a dispute without a good faith belief in the accuracy of the dispute ((to any person who has extended credit to a buyer or to whom a buyer is applying for an extension of credit with respect to a buyer's creditworthiness, credit standing, or credit capacity));

((+4+)) (e) Make or use any untrue or misleading representations in the offer or sale of the services of a credit services organization or engage, directly or indirectly, in any act, practice, or course of business that operates or would operate as fraud or deception upon any person in connection with the offer or sale of the services of a credit services organization;

(f) Send any communication on behalf of a consumer to a consumer reporting agency, creditor, collection agency, or regulatory entity

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- by impersonating the consumer or without disclosing the sender's identity, street address, telephone number, facsimile number if any, and, if applicable, the name and street address of any parent organization of the sender;
- (g) Send any communication to a consumer reporting agency, creditor, collection agency, or regulatory entity without the prior written authorization of the consumer. A relevant authorization in the agreement or contract between a consumer and a credit services organization is sufficient for the purpose of this subsection;
- (h) Fail to make a written communication sent on behalf of a consumer to any consumer reporting agency, creditor, collection agency, or regulatory entity, or legal counsel for any of the foregoing available to the consumer; or

- (i) Fail to provide along with its first written communication to a consumer reporting agency, creditor, debt collector, or regulatory entity information sufficient to permit the consumer reporting agency, creditor, debt collector, or regulatory entity to investigate the account or accounts that are the subject of the written communication.
- (2) Seeking to obtain, or the obtaining of, a consumer's credit report and the performance of other services necessary to determine the needs of a consumer for the reinvestigation of any accounts shall not constitute services of a credit services organization for which a contract is required pursuant to RCW 19.134.060 if that activity is undertaken with the consumer's prior written, electronic, or recorded oral consent.
- NEW SECTION. Sec. 3. (1) Unless otherwise required by law, a consumer reporting agency, creditor, or collection agency that has been provided with the credit services organization's name and address by the consumer or the credit services organization shall communicate with the credit services organization unless either of the following circumstances apply:
- (a) The credit services organization fails to respond within 30 days to a communication from a consumer reporting agency, creditor, or collection agency; or
- 36 (b) The consumer expressly directs the consumer reporting agency, 37 creditor, or collection agency not to communicate with the credit 38 services organization.

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(2) Notwithstanding subsection (1) of this section, a consumer reporting agency, creditor, or collection agency shall not be required to communicate with a credit services organization concerning an account that is subject to a dispute if any of the following apply:

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- (a) The account subject to the dispute has been paid, settled, or otherwise resolved and has been reported as paid, settled, or otherwise resolved on the consumer's credit report;
- 9 (b) The account subject to the dispute has been removed from the consumer's credit report;
 - (c) The debt collector has provided to the credit services organization or to the consumer the verification information or documentation described in 15 U.S.C. Sec. 1692(g)(b) regarding the account subject to dispute;
- 15 (d) The debt collector is a debt buyer as defined in RCW 19.16.100 and has provided to the credit services organization or to 17 the consumer the information or documentation described in RCW 19.16.260(2) (a) and (b) regarding the account subject to the 19 dispute;
- (e) The consumer reporting agency, creditor, or collection agency reasonably determines that the dispute is frivolous or irrelevant pursuant to 15 U.S.C. Secs. 1681(i)(3) or 1681s-2(a)(1)(f).
- 23 NEW SECTION. Sec. 4. To protect against fraud and identity 24 theft, when a credit services organization sends a written communication by facsimile, electronic mail, United States mail, 25 overnight courier, or other means that contains personal information 26 27 of a consumer, the credit services organization shall redact the personal information to include only the last four digits of the 28 social security number, taxpayer identification number, or state 29 30 identification number, the last four digits of the financial account 31 number, credit card number, or debit card number, or the month and year of the consumer's date of birth, unless the inclusion of the 32 full number or date is otherwise required by law, or is legally 33 permissible and required to achieve the desired objective. Redacting 34 35 information pursuant to this section shall not be considered a violation of RCW 19.134.020(1)(i). 36
- 37 **Sec. 5.** RCW 19.134.040 and 1986 c 218 s 5 are each amended to 38 read as follows:

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Before the execution of a contract or agreement between the 1 ((buyer)) consumer and a credit services organization or before the 2 3 receipt by the credit services organization of any money or other valuable consideration, whichever occurs first, the credit services 4 organization shall provide the ((buyer)) consumer with a statement in 5 6 writing, containing all the information required by RCW 19.134.050. 7 The credit services organization shall maintain on file for a period of ((two years an exact copy of the statement, personally signed by 8 the buyer, acknowledging receipt of a)) four years following the 9 10 completion or termination of the credit services organization agreement with the consumer an exact copy of the statement. 11

- 12 **Sec. 6.** RCW 19.134.050 and 1986 c 218 s 6 are each amended to 13 read as follows:
- 14 The information statement required under RCW 19.134.040 shall include all of the following:
 - (1) (a) A complete and accurate statement of the ((buyer's)) consumer's right to review any file on the ((buyer)) consumer maintained by any consumer reporting agency, as provided under the federal Fair Credit Reporting Act, 15 U.S.C. Secs. 1681 through 1681t;
 - (b) A statement that the ((buyer)) consumer may review his or her consumer reporting agency file at no charge if a request is made to the consumer ((credit)) reporting agency within ((thirty)) 30 days after receiving notice that credit has been denied; ((and))
 - (c) The approximate price the ((buyer)) consumer will be charged by the consumer reporting agency to review his or her consumer reporting agency file; and
 - (d) The following notice:

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"If you have a complaint about the services provided by this credit services organization or the fees charged by this credit services organization, you may submit that complaint to the Washington state Attorney General's Office, Attn:, P.O. Box 40100, Olympia, WA 98504-0100."

The information statement shall be printed in at least 10-point boldface type and shall include the following statement:

"CONSUMER CREDIT FILE RIGHTS UNDER STATE AND FEDERAL LAW

You have a right to obtain a free copy of your credit report from a consumer reporting agency. You may obtain this free copy of your credit report one time per year by visiting www.AnnualCreditReport.com. You will be able to view your credit report, dispute alleged inaccuracies, and obtain additional information at no fee. If requested, the consumer reporting agency must provide someone to help you interpret the information in your credit file.

You have a right to dispute inaccurate information by contacting the consumer reporting agency directly. However, neither you nor any credit repair company or credit services organization has the right to have accurate, current, and verifiable information removed from your credit report. Under the Federal Fair Credit Reporting Act, the consumer reporting agency must remove accurate, negative information from your report only if it is over seven years old. Bankruptcy information can be reported for 10 years.

If you have notified a consumer reporting agency in writing that you dispute the accuracy of information in your credit file, the consumer reporting agency must then reinvestigate and modify or remove inaccurate information. The consumer reporting agency may not charge a fee for this service. Any pertinent information and copies of all documents you have concerning an error should be given to the consumer reporting agency.

If the reinvestigation does not resolve the dispute to your satisfaction, you may send a brief statement to the consumer reporting agency to keep in your file, explaining why you think the record is inaccurate. The consumer reporting agency must include your statement about disputed information in any report it issues about you.

You have a right to cancel the contract with the credit services organization for any reason before midnight on the fifth working day after you signed it. If for any reason you cancel the contract during this time, you do not owe any money.

You have a right to take legal action against a credit services organization if it misleads you.";

(2) A complete and accurate statement of the ((buyer's)) consumer's right to dispute the completeness or accuracy of any item contained in any file on the ((buyer)) consumer maintained by any consumer reporting agency;

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- 1 (3) A complete and detailed description of the services to be 2 performed by the credit services organization for the ((buyer)) 3 consumer and the total amount the ((buyer)) consumer will have to 4 pay, or become obligated to pay, for the services;
- 5 (4) A statement asserting the ((buyer's)) consumer's right to proceed against the bond or trust account required under RCW 19.134.020; and
- 8 (5) The name and address of the surety company that issued the 9 bond, or the name and address of the depository and the trustee and 10 the account number of the trust account.
- 11 **Sec. 7.** RCW 19.134.060 and 1986 c 218 s 7 are each amended to 12 read as follows:

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- (1) Each contract between the ((buyer)) consumer and a credit services organization for the purchase of the services of the credit services organization shall be in writing, dated, signed by the ((buyer)) consumer, and include all of the following:
- (a) A conspicuous statement in bold face type, in immediate proximity to the space reserved for the signature of the ((buyer)) consumer, as follows: "You, the ((buyer)) consumer, may cancel this contract at any time prior to midnight of the fifth day after the date of the transaction. See the attached notice of cancellation form for an explanation of this right";
- (b) The terms and conditions of payment, including the total of all payments to be made by the ((buyer)) consumer, whether to the credit services organization or to some other person;
- (c) A full and detailed description of the services to be performed by the credit services organization for the ((buyer)) consumer, including a list of the information appearing on the consumer's credit report that the credit services organization will seek a reasonable reinvestigation of, as described in 15 U.S.C. 1681(i), including all guarantees and all promises of full or partial refunds, and the estimated date by which the services are to be performed, or estimated length of time for performing the services, not to exceed 180 days, or a shorter period consistent with the purposes of this section as may be prescribed by the attorney general;
- 37 (d) The credit services organization's principal business 38 address, mailing address if different, email address, facsimile 39 number if applicable, website address if applicable, and the name and

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address of its agent in the state authorized to receive service of process;

(2) The contract shall be accompanied by a completed form in duplicate, captioned "Notice of Cancellation" that shall be attached to the contract, be easily detachable, and contain in bold face type the following statement written in the same language as used in the contract.

"Notice of Cancellation

You may cancel this contract, without any penalty or obligation ((within five days from the date the contract is signed)) before midnight on the fifth working day after you sign it.

If you cancel any payment made by you under this contract, it will be returned within ten days following receipt by the ((seller)) credit services organization of your cancellation notice.

I hereby cancel this transaction,

. . . (date) . . .

___((_(purchaser's signature)))...(consumer's name)..."

It is not necessary that the consumer use the sample form to cancel a contract. The credit services organization shall give to the ((buyer)) consumer a copy of the completed contract and all other documents the credit services organization requires the ((buyer)) consumer to sign at the time they are signed. The credit services organization shall provide easily understood and easily exercised cancellation instructions on its website if a website is maintained by the credit services organization.

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1 **Sec. 8.** RCW 19.134.070 and 1986 c 218 s 8 are each amended to read as follows:

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- (1) Any waiver by a ((buyer)) consumer of any part of this chapter is void. Any attempt by a credit services organization to have a ((buyer)) consumer waive rights given by this chapter is a violation of this chapter.
- (2) In any proceeding involving this chapter, the burden of proving an exemption or an exception from a definition is upon the person claiming it.
- 10 (3) Any person who violates this chapter is guilty of a gross 11 misdemeanor. Any district court of this state has jurisdiction in 12 equity to restrain and enjoin the violation of this chapter.
- 13 (4) This section does not prohibit the enforcement by any person 14 of any right provided by this or any other law.
- 15 (5) A violation of this chapter by a credit services organization 16 is an unfair business practice as provided in chapter 19.86 RCW.
- 17 **Sec. 9.** RCW 19.134.080 and 1986 c 218 s 9 are each amended to 18 read as follows:
 - (1) Any ((buyer)) person injured by a violation of this chapter may bring any action for recovery of damages. Judgment shall be entered for actual damages, ((but in no case less than the amount paid by the buyer to the credit services organization,)) plus reasonable attorney's fees and costs. In the case of an action by a consumer, damages shall be awarded in an amount not less than the amount paid by the consumer to the credit services organization. An award may also be entered for punitive damages.
- 27 (2) The remedies provided under this chapter are in addition to 28 any other procedures or remedies for any violation or conduct 29 provided for in any other law.

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