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<u>SSB 5426</u> - H COMM AMD By Committee on Commerce & Gaming

NOT CONSIDERED 01/05/2018

1 Strike everything after the enacting clause and insert the 2 following:

- 3 "Sec. 1. RCW 66.24.170 and 2016 c 235 s 1 are each amended to 4 read as follows:
 - (1) There is a license for domestic wineries; fee to be computed only on the liters manufactured: Less than two hundred fifty thousand liters per year, one hundred dollars per year; and two hundred fifty thousand liters or more per year, four hundred dollars per year.
 - (2) The license allows for the manufacture of wine in Washington state from grapes or other agricultural products.
- (3) Any domestic winery licensed under this section may also act 11 12 as a retailer of wine of its own production. Any domestic winery 13 licensed under this section may act as a distributor of its own production. Notwithstanding any language in this title to 14 contrary, a domestic winery may use a common carrier to deliver up to 15 one hundred cases of its own production, in the aggregate, per month 16 17 to licensed Washington retailers. A domestic winery may not arrange for any such common carrier shipments to licensed retailers of wine 18 not of its own production. Except as provided in this section, any 19 20 winery operating as a distributor and/or retailer under this subsection must comply with the applicable laws and rules relating to 21 22 distributors and/or retailers, except that a winery operating as a distributor may maintain a warehouse off the premises of the winery 23 24 for the distribution of wine of its own production provided that: (a) The warehouse has been approved by the board under RCW 66.24.010; and 25 (b) the number of warehouses off the premises of the winery does not 26 27 exceed one.
 - (4) A domestic winery licensed under this section, at locations separate from any of its production or manufacturing sites, may serve samples of its own products, with or without charge, may sell wine of its own production at retail, and may sell for off-premises consumption wines of its own production in kegs or sanitary

- containers meeting the applicable requirements of federal law brought to the premises by the purchaser or furnished by the licensee and filled at the tap at the time of sale, provided that: (a) Each additional location has been approved by the board under RCW 66.24.010; (b) the total number of additional locations does not exceed ((two)) four; (c) a winery may not act as a distributor at any such additional location; and (d) any person selling or serving wine at an additional location for on-premises consumption must obtain a class 12 or class 13 alcohol server permit. Each additional location is deemed to be part of the winery license for the purpose of this title. At additional locations operated by multiple wineries under this section, if the board cannot connect a violation of RCW 66.44.200 or 66.44.270 to a single licensee, the board may hold all licensees operating the additional location jointly liable. Nothing in this subsection may be construed to prevent a domestic winery from holding multiple domestic winery licenses.
 - (5)(a) A domestic winery licensed under this section may apply to the board for an endorsement to sell wine of its own production at retail for off-premises consumption at a qualifying farmers market. The annual fee for this endorsement is seventy-five dollars. An endorsement issued pursuant to this subsection does not count toward the ((two)) four additional retail locations limit specified in this section.
 - (b) For each month during which a domestic winery will sell wine at a qualifying farmers market, the winery must provide the board or its designee a list of the dates, times, and locations at which bottled wine may be offered for sale. This list must be received by the board before the winery may offer wine for sale at a qualifying farmers market.
 - (c) The wine sold at qualifying farmers markets must be made entirely from grapes grown in a recognized Washington appellation or from other agricultural products grown in this state.
 - (d) Each approved location in a qualifying farmers market is deemed to be part of the winery license for the purpose of this title. The approved locations under an endorsement granted under this subsection include tasting or sampling privileges subject to the conditions pursuant to RCW 66.24.175. The winery may not store wine at a farmers market beyond the hours that the winery offers bottled wine for sale. The winery may not act as a distributor from a farmers market location.

- 1 (e) Before a winery may sell bottled wine at a qualifying farmers market, the farmers market must apply to the board for authorization 2 for any winery with an endorsement approved under this subsection to 3 sell bottled wine at retail at the farmers market. This application 4 shall include, at a minimum: (i) A map of the farmers market showing 5 6 all booths, stalls, or other designated locations at which an 7 approved winery may sell bottled wine; and (ii) the name and contact information for the on-site market managers who may be contacted by 8 the board or its designee to verify the locations at which bottled 9 wine may be sold. Before authorizing a qualifying farmers market to 10 11 allow an approved winery to sell bottled wine at retail at its 12 farmers market location, the board must notify the persons or entities of such application for authorization pursuant to RCW 13 66.24.010 (8) and (9). An authorization granted under this subsection 14 (5)(e) may be withdrawn by the board for any violation of this title 15 or any rules adopted under this title. 16
- 17 (f) The board may adopt rules establishing the application and 18 approval process under this section and such additional rules as may 19 be necessary to implement this section.
 - (g) For the purposes of this subsection:

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- (i) "Qualifying farmers market" means an entity that sponsors a regular assembly of vendors at a defined location for the purpose of promoting the sale of agricultural products grown or produced in this state directly to the consumer under conditions that meet the following minimum requirements:
- (A) There are at least five participating vendors who are farmers selling their own agricultural products;
- (B) The total combined gross annual sales of vendors who are farmers exceeds the total combined gross annual sales of vendors who are processors or resellers. However, if a farmers market does not satisfy this subsection (5)(g)(i)(B), a farmers market is still considered a "qualifying farmers market" if the total combined gross annual sales of farmers and processors at the farmers market is one million dollars or more;
- (C) The total combined gross annual sales of vendors who are farmers, processors, or resellers exceeds the total combined gross annual sales of vendors who are not farmers, processors, or resellers;
- 39 (D) The sale of imported items and secondhand items by any vendor 40 is prohibited; and

1 (E) No vendor is a franchisee.

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- (ii) "Farmer" means a natural person who sells, with or without 2 processing, agricultural products that he or she raises on land he or 3 she owns or leases in this state or in another state's county that 4 borders this state. 5
- (iii) "Processor" means a natural person who sells processed food 6 7 that he or she has personally prepared on land he or she owns or leases in this state or in another state's county that borders this 8 9 state.
- 10 (iv) "Reseller" means a natural person who buys agricultural 11 products from a farmer and resells the products directly to the 12 consumer.
- 13 (6) Wine produced in Washington state by a domestic winery licensee may be shipped out-of-state for the purpose of making it 14 into sparkling wine and then returned to such licensee for resale. 15 Such wine is deemed wine manufactured in the state of Washington for 16 17 the purposes of RCW 66.24.206, and shall not require a special 18 license.
- (7) During an event held by a nonprofit holding a special occasion license issued under RCW 66.24.380, a domestic winery 20 licensed under this section may take orders, either in writing or 21 electronically, and accept payment for wines of its own production 22 under the following conditions: 23
- 24 (a) Wine produced by the domestic winery may be served for onpremises consumption by the special occasion licensee; 25
 - (b) The domestic winery delivers wine to the consumer on a date after the conclusion of the special occasion event;
- (c) The domestic winery delivers wine to the consumer at a 28 29 location different from the location at which the special occasion event is held; 30
- 31 (d) The domestic winery complies with all requirements in chapter 66.20 RCW for direct sale of wine to consumers; 32
 - (e) The wine is not sold for resale; and
- (f) The domestic winery is entitled to all proceeds from the sale 34 and delivery of its wine to a consumer after the conclusion of the 35 special occasion event, but may enter into an agreement to share a 36 portion of the proceeds of these sales with the special occasion 37 licensee licensed under RCW 66.24.380. 38

NEW SECTION. Sec. 2. The legislature intends that at least two hundred new domestic wineries be created over the next six years. The state liquor and cannabis board must report electronically to the house committee on commerce and gaming regarding the number of new domestic wineries each biennium. The first report is due June 30, 2019, and a report is due every two years thereafter through June 30, 2023."

8 Correct the title.

EFFECT: Adds legislative intent and a requirement that the state liquor and cannabis board report electronically to the house committee on commerce and gaming regarding the number of new domestic wineries each biennium, with the first report due June 30, 2019, and a report due every two years thereafter through June 30, 2023.

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