5

7

8

9

10 11

12

13 14

15

16

1718

19 20

21

22

23

24

2526

27

2829

30

## <u>SSB 5721</u> - H COMM AMD By Committee on Commerce & Labor

## ADOPTED 04/05/2007

1 Strike everything after the enacting clause and insert the 2 following:

3 "Sec. 1. RCW 66.28.010 and 2006 c 330 s 28, 2006 c 92 s 1, and 2006 c 43 s 1 are each reenacted and amended to read as follows:

(1)(a) No manufacturer, importer, distributor, or authorized representative, or person financially interested, directly indirectly, in such business; whether resident or nonresident, shall have any financial interest, direct or indirect, in any licensed retail business, unless the retail business is owned by a corporation in which a manufacturer or importer has no direct stock ownership and there are no interlocking officers and directors, the retail license is held by a corporation that is not owned directly or indirectly by a manufacturer or importer, the sales of liquor are incidental to the primary activity of operating the property as a hotel, alcoholic beverages produced by the manufacturer or importer or their subsidiaries are not sold at the licensed premises, and the board reviews the ownership and proposed method of operation of all involved entities and determines that there will not be an unacceptable level of control or undue influence over the operation or the retail licensee; nor shall any manufacturer, importer, distributor, or authorized representative own any of the property upon which such licensed persons conduct their business; nor shall any such licensed person, under any arrangement whatsoever, conduct his or her business upon property in any manufacturer, importer, distributor, or authorized representative has any interest unless title to that property is owned by a corporation in which a manufacturer has no direct stock ownership and there are no interlocking officers or directors, the retail license is held by a corporation that is not owned directly or indirectly by the manufacturer, the sales of liquor are incidental to the primary activity of operating the property either as a hotel or as an

amphitheater offering live musical and similar live entertainment 1 2 activities to the public, alcoholic beverages produced by the manufacturer or any of its subsidiaries are not sold at the licensed 3 premises, and the board reviews the ownership and proposed method of 4 operation of all involved entities and determines that there will not 5 be an unacceptable level of control or undue influence over the 6 7 operation of the retail licensee. Except as provided in subsection (3) of this section, no manufacturer, importer, distributor, or authorized 8 representative shall advance moneys or moneys' worth to a licensed 9 10 person under an arrangement, nor shall such licensed person receive, under an arrangement, an advance of moneys or moneys' worth. "Person" 11 as used in this section only shall not include those state or federally 12 13 chartered banks, state or federally chartered savings and loan associations, state or federally chartered mutual savings banks, or 14 institutional investors which are not controlled directly or indirectly 15 by a manufacturer, importer, distributor, or authorized representative 16 17 as long as the bank, savings and loan association, or institutional investor does not influence or attempt to influence the purchasing 18 practices of the retailer with respect to alcoholic beverages. Except 19 as otherwise provided in this section, no manufacturer, importer, 20 21 distributor, or authorized representative shall be eliqible to receive 22 or hold a retail license under this title, nor shall such manufacturer, importer, distributor, or authorized representative sell at retail any 23 24 liquor as herein defined. A corporation granted an exemption under this subsection may use debt instruments issued in connection with 25 financing construction or operations of its facilities. 26

(b) Nothing in this section shall prohibit a licensed domestic brewery or microbrewery from being licensed as a retailer pursuant to chapter 66.24 RCW for the purpose of selling beer or wine at retail on the brewery premises and nothing in this section shall prohibit a domestic winery from being licensed as a retailer pursuant to chapter 66.24 RCW for the purpose of selling beer or wine at retail on the winery premises. Such beer and wine so sold at retail shall be subject to the taxes imposed by RCW 66.24.290 and 66.24.210 and to reporting and bonding requirements as prescribed by regulations adopted by the board pursuant to chapter 34.05 RCW, and beer and wine that is not produced by the brewery or winery shall be purchased from a licensed beer or wine distributor.

27

28

29

30

3132

33

3435

36

37

(c) Nothing in this section shall prohibit a licensed distiller, domestic brewery, microbrewery, domestic winery, or a lessee of a licensed domestic brewer, microbrewery, or domestic winery, from being licensed as a spirits, beer, and wine restaurant pursuant to chapter 66.24 RCW for the purpose of selling liquor at a spirits, beer, and wine restaurant premises on the property on which the primary manufacturing facility of the licensed distiller, domestic brewer, microbrewery, or domestic winery is located or on contiguous property owned or leased by the licensed distiller, domestic brewer, microbrewery, or domestic winery as prescribed by rules adopted by the board pursuant to chapter 34.05 RCW.

1 2

- (d) Nothing in this section prohibits retail licensees with a caterer's endorsement issued under RCW 66.24.320 or 66.24.420 from operating on a domestic winery premises.
- (e) Nothing in this section prohibits an organization qualifying under RCW 66.24.375 formed for the purpose of constructing and operating a facility to promote Washington wines from holding retail licenses on the facility property or leasing all or any portion of such facility property to a retail licensee on the facility property if the members of the board of directors or officers of the board for the organization include officers, directors, owners, or employees of a licensed domestic winery. Financing for the construction of the facility must include both public and private money.
- (f) Nothing in this section prohibits a bona fide charitable nonprofit society or association registered as a 501(c)(3) under the internal revenue code and having an officer, director, owner, or employee of a licensed domestic winery or a wine certificate of approval holder on its board of directors from holding a special occasion license under RCW 66.24.380.
- (g) Nothing in this section prohibits domestic wineries and retailers licensed under chapter 66.24 RCW from jointly producing brochures and materials promoting tourism in Washington state which contain information regarding retail licensees, domestic wineries, and their products.
- 35 (h) Nothing in this section prohibits domestic wineries and retail 36 licensees from identifying the wineries on private labels authorized 37 under RCW 66.24.400, 66.24.425, and 66.24.450.

(i) Until July 1, 2007, nothing in this section prohibits a nonprofit statewide organization of microbreweries formed for the purpose of promoting Washington's craft beer industry as a trade association registered as a 501(c) with the internal revenue service from holding a special occasion license to conduct up to six beer festivals.

- (j) Nothing in this section shall prohibit a manufacturer, importer, or distributor from entering into an arrangement with any holder of a sports/entertainment facility license or an affiliated business for brand advertising at the licensed facility or promoting events held at the sports entertainment facility as authorized under RCW 66.24.570.
- (2) Financial interest, direct or indirect, as used in this section, shall include any interest, whether by stock ownership, mortgage, lien, or through interlocking directors, or otherwise. Pursuant to rules promulgated by the board in accordance with chapter 34.05 RCW manufacturers, distributors, and importers may perform, and retailers may accept the service of building, rotating and restocking case displays and stock room inventories; rotating and rearranging can and bottle displays of their own products; provide point of sale material and brand signs; price case goods of their own brands; and perform such similar normal business services as the board may by regulation prescribe.
- (3)(a) This section does not prohibit a manufacturer, importer, or distributor from providing services to a special occasion licensee for:
  (i) Installation of draft beer dispensing equipment or advertising,
  (ii) advertising, pouring, or dispensing of beer or wine at a beer or wine tasting exhibition or judging event, or (iii) a special occasion licensee from receiving any such services as may be provided by a manufacturer, importer, or distributor. Nothing in this section shall prohibit a retail licensee, or any person financially interested, directly or indirectly, in such a retail licensee from having a financial interest, direct or indirect, in a business which provides, for a compensation commensurate in value to the services provided, bottling, canning or other services to a manufacturer, so long as the retail licensee or person interested therein has no direct financial interest in or control of said manufacturer.

(b) A person holding contractual rights to payment from selling a liquor distributor's business and transferring the license shall not be deemed to have a financial interest under this section if the person (i) lacks any ownership in or control of the distributor, (ii) is not employed by the distributor, and (iii) does not influence or attempt to influence liquor purchases by retail liquor licensees from the distributor.

- (c) The board shall adopt such rules as are deemed necessary to carry out the purposes and provisions of subsection (3)(a) of this section in accordance with the administrative procedure act, chapter 34.05 RCW.
- 12 (4) A license issued under RCW 66.24.395 does not constitute a 13 retail license for the purposes of this section.
- 14 (5) A public house license issued under RCW 66.24.580 does not 15 violate the provisions of this section as to a retailer having an 16 interest directly or indirectly in a liquor-licensed manufacturer.
  - Sec. 2. RCW 66.24.570 and 2003 c 345 s 3 are each amended to read as follows:
  - (1) There is a license for sports entertainment facilities to be designated as a sports/entertainment facility license to sell beer, wine, and spirits at retail, for consumption upon the premises only, the license to be issued to the entity providing food and beverage service at a sports entertainment facility as defined in this section. The cost of the license is two thousand five hundred dollars per annum.
  - (2) For purposes of this section, a sports entertainment facility includes a publicly or privately owned arena, coliseum, stadium, or facility where sporting events are presented for a price of admission. The facility does not have to be exclusively used for sporting events.
  - (3) The board may impose reasonable requirements upon a licensee under this section, such as requirements for the availability of food and victuals including but not limited to hamburgers, sandwiches, salads, or other snack food. The board may also restrict the type of events at a sports entertainment facility at which beer, wine, and spirits may be served. When imposing conditions for a licensee, the board must consider the seating accommodations, eating facilities, and circulation patterns in such a facility, and other amenities available at a sports entertainment facility.

(4)(a) The board may issue a caterer's endorsement to the license under this section to allow the licensee to remove from the liquor stocks at the licensed premises, for use as liquor for sale and service at event locations at a specified date and place not currently licensed by the board. If the event is open to the public, it must be sponsored by a society or organization as defined by RCW 66.24.375. If attendance at the event is limited to members or invited guests of the sponsoring individual, society, or organization, the requirement that the sponsor must be a society or organization as defined by RCW 66.24.375 is waived. Cost of the endorsement is three hundred fifty dollars.

- (b) The holder of this license with catering endorsement shall, if requested by the board, notify the board or its designee of the date, time, place, and location of any catered event. Upon request, the licensee shall provide to the board all necessary or requested information concerning the society or organization that will be holding the function at which the endorsed license will be utilized.
- (5) The board may issue an endorsement to the beer, wine, and spirits sports/entertainment facility license that allows the holder of a beer, wine, and spirits sports/entertainment facility license to sell for off-premises consumption wine vinted and bottled in the state of Washington and carrying a label exclusive to the license holder selling the wine. Spirits and beer may not be sold for off-premises consumption under this section. The annual fee for the endorsement under this section is one hundred twenty dollars.
- (6)(a) A licensee and an affiliated business may enter into arrangements with a manufacturer, importer, or distributor for brand advertising at the sports/entertainment facility or promotion of events held at the sports/entertainment facility, with a capacity of five thousand people or more. The financial arrangements providing for the brand advertising or promotion of events shall not be used as an inducement to purchase the products of the manufacturer, importer, or distributor entering into the arrangement nor shall it result in the exclusion of brands or products of other companies.
- (b) The arrangements allowed under this subsection (6) are an exception to arrangements prohibited under RCW 66.28.010. The board shall monitor the impacts of these arrangements. The board may conduct audits of the licensee and the affiliated business to determine

- 1 <u>compliance with this subsection (6). Audits may include but are not</u>
- 2 <u>limited to product selection at the facility; purchase patterns of the</u>
- 3 <u>licensee; contracts with the liquor manufacturer, importer, or</u>
- 4 <u>distributor</u>; and the amount allocated or used for liquor advertising by
- 5 <u>the licensee</u>, <u>affiliated business</u>, <u>manufacturer</u>, <u>importer</u>, <u>or</u>
- 6 <u>distributor under the arrangements.</u>
- 7 (c) The board shall report to the appropriate committees of the
- 8 <u>legislature</u> by <u>December 30, 2008, and biennially thereafter, on the</u>
- 9 <u>impacts of arrangements allowed between sports/entertainment licensees</u>
- 10 and liquor manufacturers, importers, and distributors for brand
- 11 advertising and promotion of events at the facility."
- 12 Correct the title.

EFFECT: Requires the Liquor Control Board to monitor the impacts of arrangements and report to the appropriate committees of the legislature by December 30, 2008, and biennially thereafter. Gives the board authority to conduct audits to determine compliance. Provides that audits may include product selection, purchase patterns, contracts, and the amount allocated or used for liquor advertising.

Gives sports/entertainment facilities explicit authority to enter arrangements, in addition to making a tied-house exception.

Limits authorization to facilities with a capacity of 5,000 people or more.

Deletes expiration date.

--- END ---