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SUBSTITUTE SENATE BILL 5798

State of Washington 59th Legislature 2005 Regular Session

By Senate Committee on International Trade & Economic Development (originally sponsored by Senators Parlette, Shin, Jacobsen, Haugen, Finkbeiner, Kohl-Welles, Mulliken and Rasmussen)

READ FIRST TIME 03/01/05.

- 1 AN ACT Relating to tourism promotion; amending RCW 43.330.090 and
- 2 43.330.094; creating a new section; and making appropriations.
- 3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:
- 4 **Sec. 1.** RCW 43.330.090 and 2003 c 153 s 2 are each amended to read 5 as follows:
- (1) The department shall work with private sector organizations, 6 7 local governments, local associate development organizations, 8 higher education and training institutions to assist in the development 9 of strategies to diversify the economy, facilitate technology transfer and diffusion, and increase value-added production by focusing on 10 The targeted sectors may include, but are not 11 targeted sectors. limited to, software, forest products, biotechnology, environmental 12 industries, recycling markets and waste reduction, aerospace, food 13 processing, tourism, film and video, microelectronics, new materials, 14 15 robotics, and machine tools. The department shall, on a continuing basis, evaluate the potential return to the state from devoting 16 17 additional resources to a targeted sector's approach to economic development and including additional sectors in its efforts. 18 The

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department shall use information gathered in each service delivery region in formulating its sectoral strategies and in designating new targeted sectors.

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- (2) The department shall pursue a coordinated program to expand the tourism industry throughout the state in cooperation with the public and private tourism development organizations. The department, in operating its tourism program, shall:
- (a) Promote Washington as a tourism destination to national and international markets to include nature-based and wildlife viewing tourism;
- (b) Provide information to businesses and local communities on tourism opportunities that could expand local revenues;
- 13 (c) Assist local communities to strengthen their tourism 14 partnerships, including their relationships with state and local 15 agencies;
 - (d) Provide leadership training and assistance to local communities to facilitate the development and implementation of local tourism plans;
 - (e) Coordinate the development of a statewide tourism and marketing plan. The department's tourism planning efforts shall be carried out in conjunction with public and private tourism development organizations including the department of fish and wildlife and other appropriate agencies. The plan shall specifically address mechanisms for: (i) Funding national and international marketing and nature-based tourism efforts; (ii) interagency cooperation; and (iii) integrating the state plan with local tourism plans; and
- 27 <u>(f) Contract with an in-state business or organization to implement</u> 28 <u>a television campaign in markets outside of Washington.</u>
 - (3) The department may, in carrying out its efforts to expand the tourism industry in the state:
 - (a) Solicit and receive gifts, grants, funds, fees, and endowments, in trust or otherwise, from tribal, local or other governmental entities, as well as private sources, and may expend the same or any income therefrom for tourism purposes. All revenue received for tourism purposes shall be deposited into the tourism development and promotion account created in RCW 43.330.094;
- 37 (b) Host conferences and strategic planning workshops relating to 38 the promotion of nature-based and wildlife viewing tourism;

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(c) Conduct or contract for tourism-related studies;

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- 2 (d) Contract with individuals, businesses, or public entities to 3 carry out its tourism-related activities under this section;
 - (e) Provide tourism-related organizations with marketing and other technical assistance;
 - (f) Evaluate and make recommendations on proposed tourism-related policies.
 - (4) The department shall promote, market, and encourage growth in the production of films and videos, as well as television commercials within the state; to this end the department is directed to assist in the location of a film and video production studio within the state.
 - (5) In assisting in the development of a targeted sector, the department's activities may include, but are not limited to:
 - (a) Conducting focus group discussions, facilitating meetings, and conducting studies to identify members of the sector, appraise the current state of the sector, and identify issues of common concern within the sector;
 - (b) Supporting the formation of industry associations, publications of association directories, and related efforts to create or expand the activities or industry associations;
 - (c) Assisting in the formation of flexible networks by providing (i) agency employees or private sector consultants trained to act as flexible network brokers and (ii) funding for potential flexible network participants for the purpose of organizing or implementing a flexible network;
 - (d) Helping establish research consortia;
 - (e) Facilitating joint training and education programs;
 - (f) Promoting cooperative market development activities;
- 29 (g) Analyzing the need, feasibility, and cost of establishing 30 product certification and testing facilities and services; and
- 31 (h) Providing for methods of electronic communication and 32 information dissemination among firms and groups of firms to facilitate 33 network activity.
- 34 **Sec. 2.** RCW 43.330.094 and 2003 c 153 s 4 are each amended to read as follows:
- The tourism development and promotion account is created in the state treasury. All receipts from RCW 36.102.060(10) and

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- 1 43.330.090(3)(a) must be deposited into the account. Moneys in the
- 2 account received under RCW 36.102.060(10) may be spent only after
- 3 appropriation. No appropriation is required for expenditures from
- 4 moneys received under RCW 43.330.090(3)(a). Expenditures from the
- 5 account may be used by the department of community, trade, and economic
- 6 development only for the purposes of expanding and promoting the
- 7 tourism industry in the state of Washington. For expenditures
- 8 appropriated for television promotion in markets outside of Washington,
- 9 only fifteen percent of each appropriation may be spent on overhead or
- 10 staff costs.
- 11 <u>NEW SECTION.</u> **Sec. 3.** (1) The sum of one million seven hundred
- 12 fifty thousand dollars is appropriated for the fiscal year ending June
- 13 30, 2006, from the general fund to the department of community, trade,
- 14 and economic development for the purposes of this act.
- 15 (2) The sum of one million seven hundred fifty thousand dollars is
- 16 appropriated for the fiscal year ending June 30, 2007, from the general
- 17 fund to the department of community, trade, and economic development
- 18 for the purposes of this act.
- 19 <u>NEW SECTION.</u> **Sec. 4.** If there is no appropriation in the 2005-06
- 20 operating budget for the purposes of this act, the department of
- 21 community, trade, and economic development should consider including a
- 22 television campaign in future tourism promotions.

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