

## HOUSE BILL ANALYSIS HB 2408

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**Title:** An act relating to minority and women's business enterprise.

**Brief Description:** Modifying financial assistance laws for minority and women's business enterprise.

**Sponsors:** Veloria, Dunn, Scott, Stensen, Keiser, Kenney, Lovick, Cooper, Haigh, Lantz, Santos, Regala, Edmonds, Ogden and McIntire.

### BRIEF SUMMARY OF BILL

- Increases the amount available for the Linked Deposit Program from \$50 million to \$60 million.
- Imposes a maximum loan amount of \$1 million to a certified minority or women's business enterprise.
- Requires that the loan interest rate cannot exceed two percent (200 basis points) below the financial institution's prime interest rate.
- Requires the Office of Minority and Women's Business Enterprise compile information on minority and women's business enterprises that have requested financial assistance through the Linked Deposit Program.
- Requires the Department of Community, Trade, and Economic Development to develop indicators to measure the performance of the Link Deposit Program in meeting job creation/retention and access to capital needs.

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### HOUSE ECONOMIC DEVELOPMENT, HOUSING & TRADE COMMITTEE

**Staff:** Kenny Pittman (786-7392)

**Background:**

Washington's Linked Deposit Program was created in 1993 by the Omnibus Minority and Women-Owned Businesses Assistance Act. The Linked Deposit Program, established in the Office of the State Treasurer, enables state-certified small minority or women-owned business enterprises to obtain loans from participating private Washington financial institutions at a reduced interest rate.

The State Treasurer is authorized to use up to \$50 million of short-term state treasury surplus funds to purchase certificates of deposit equaling the total amount of money lent by a private financial institution to a certificated small minority and women-owned business enterprise. The interest earned by the state on these certificates of deposit is two percentage points (200 basis points) less than the current market rate.

In return for the reduced interest earning on the state's certificates of deposit, the financial institution makes loans to eligible recipients under the following conditions: (a) term not to exceed ten years; (b) interest rates that are two percentage points (200 basis points) below the current market rate for similar type loans; (c) recipient is a state certified minority or women's business enterprise; and (d) loan fees or points at loan closing do not exceed one percent of the loan amount. The Linked Deposit Program does not have a maximum loan amount to an eligible minority or women-owned business enterprise.

A financial institution is not required to change their current underwriting standards for borrowers. The certificates of deposit purchased by the state are not at risk of losing any portion of the principal amount

Other state agencies involved in the implementation of the Linked Deposit Program include: (a) the Department of Community, Trade, and Economic Development is responsible for providing technical assistance to increase program access by minority and women-owned business enterprises and monitoring of the performance of loans made to minority and women's business enterprises; and (b) the Office of Minority and Women's Business Enterprise through the state certification of small business as a minority or women's business enterprise.

The Linked Deposit Program is scheduled to terminate June 30, 2000, and the program repealed June 30, 2001.

### **Summary of Bill:**

The Washington Linked Deposit Program is revised. The amount that the State Treasurer can use from short-term state treasury surplus funds for the program is increased from \$50 million to \$60 million. The interest earned on certificates of deposit remains at two percentage points (200 basis points) less than the current market rate for similar term and amount certificates of deposit.

The conditions for qualifying loans made to state certified minority and women-owned business enterprises are revised as follows: (a) the maximum loan amount to a minority or women's business enterprise is capped at \$1 million; and (b) the interest rate on a linked deposit loan cannot exceed two percent (200 basis points) below the financial institution's prime interest rate. The other provisions regarding the loan terms, points or loan fees, and eligibility limited to state certified minority or

women's business enterprise are not changed.

The State Treasurer, upon notification that the minority or women's business enterprise is not longer certified by the Office of Minority and Women's Business Enterprise (OMWBE), must reduce the amount of the certificates of deposit to the financial institution by the amount of the loan.

The Office of Minority and Women's Business Enterprise (OMWBE), in consultation with the Office of the State Treasurer and Department of Community, Trade, and Economic Development, must compile information on state certified minority and women's business enterprises that requested assistance through the Linked Deposit Program. The OMWBE must notify the State Treasurer that a minority or women's business enterprise is no longer certified under the state certification process.

The Department of Community, Trade, and Economic Development (DCTED), in consultation with the Office of Minority and Women's Business Enterprise (OWMBE), must develop indicators to measure the performance of the Linked Deposit Program in the areas of job creation or retention and increasing minority or women's business enterprises' access to capital.

The Linked Deposit Program's sunset review termination date of June 30, 2000 and a repeal date of June 30, 2001 are each repealed.

**Appropriation:** None.

**Fiscal Note:** Requested January 12, 2000.

**Effective Date:** Ninety days after adjournment of session in which bill is passed.