### SENATE BILL REPORT

### SSB 6421

### AS PASSED SENATE, FEBRUARY 11, 1994

**Brief Description:** Requiring standards for long-term care insurance.

**SPONSORS:** Senate Committee on Health & Human Services (originally sponsored by Senators Moyer, Wojahn, Winsley, Pelz, Haugen, Loveland, Hochstatter, M. Rasmussen, Morton, Prentice, Prince, Sheldon, Quigley, Deccio, L. Smith, Bluechel, Sellar and Oke)

## SENATE COMMITTEE ON HEALTH & HUMAN SERVICES

Majority Report: That Substitute Senate Bill No. 6421 be substituted therefor, and the substitute bill do pass.

Signed by Senators Talmadge, Chairman; Wojahn, Vice Chairman; Deccio, Erwin, Franklin, Fraser, Hargrove, McAuliffe, McDonald, Moyer, Niemi, Prentice, L. Smith and Winsley.

Staff: Joanne Conrad (786-7472)

Hearing Dates: February 1, 1994

# HOUSE COMMITTEE ON FINANCIAL INSTITUTIONS & INSURANCE

# BACKGROUND:

Long-term care costs are a significant matter of concern to many older Washingtonians, and others at-risk of the need for skilled nursing facilities. One method of protection against the financial risk of long-term care, which is not covered by Medicare, is to purchase private insurance.

Yet, despite the existing provisions of the state's Long-Term Care Insurance Act, many long-term care policies are perceived as being difficult to understand. Persons seeking to be well-informed consumers want clearer, more consistent information in the marketing and sale of long-term care insurance products.

# SUMMARY:

The Insurance Commissioner reviews, with public input, the minimum standards in rule for long-term care insurance. The Governor seeks federal enactment of favorable tax treatment for long-term care insurance premiums.

Sanctions for unfair and deceptive marketing practices are established by rule.

Appropriation: none

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Revenue: none

Fiscal Note: requested on January 10, 1994

### TESTIMONY FOR:

Long-term care insurance is of great concern to many older persons. Lack of clarity in the marketing of policies continues to present problems to consumers.

# TESTIMONY AGAINST:

Changes in minimum standards should be reviewed, with input from public and industry, rather than mandated.

TESTIFIED: PRO: Senator John Moyer; Evan Iverson, Senior Lobby; CON: Basil Badley, Health Insurance Assn. of America and American Council of Life Insurance

# HOUSE AMENDMENT(S):

A technical amendment is made, to clarify when Insurance Commissioner rule-making may occur.

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