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2 <u>2SSB 5468</u> - S AMD - 000112 3 By Senators Sellar and Amondson

4 NOT ADOPTED 2/15/94 - ROLL CALL VOTE 20-28

On page 1, line 12, after "chapter to" insert "establish a pilot project to"

7 On page 1, line 18, after "shall" strike all material through 8 "production." on page 3, line 20 and insert "establish a pilot project to known as the private business assistance project. It is the intent 9 of the legislature to direct the departments to measure the effect of 10 current assistance programs on job creation, company growth, the 11 introduction of new products, the diversification of the state's 12 13 economy, growth in investments, the movement of firms consolidation of firms' operation into the state, and such other 14 15 factors as the departments select through:

- (a) Requiring all businesses receiving: (i) A loan of one hundred thousand dollars or more from the development loan fund; (ii) fifty thousand dollars or more in tax credits under chapter 82.62 RCW; or (iii) a deferral of one hundred thousand dollars or more in taxes under chapter 82.60 or 82.61 RCW, to participate in the program; and
- 21 (b) Developing nonfinancial and financial incentives and providing 22 expertise to assist participants in: (i) Developing a long-range 23 commitment to continuous improvement of products and services and cost reductions for such products and services; (ii) decentralizing decision 24 making, worker participation at all levels, and greater reliance on 25 front-line workers; (iii) developing a worker-management relationship 26 27 based on consideration of mutual interest and concerns; (iv) adopting an organizational structure which includes flexible, cross-functional 28 teams responsible for training, customer service, operational problem 29 30 solving, and product design and development; (v) cultivating an environment which permits a manager to assume motivational and 31 32 leadership functions, including, but not limited to, long-range planning, coaching, and facilitation, rather than limiting the role of 33 34 the manager to that of an enforcer; (vi) committing to ongoing training of all workers, including front-line staff; (vii) implementing a 35 36 flexible benefits program and innovative compensation

- 1 including, but not limited to, profit sharing, gain sharing, skill-
- 2 based pay, and pay-for-performance systems; (viii) committing to a safe
- 3 and healthful workplace; (ix) soliciting suggestions from customers and
- 4 suppliers for designing and developing products and services; and (x)
- 5 demonstrating a commitment to delivering a greater variety of high
- 6 quality products at lower cost through manufacturing innovations such
- 7 as concurrent engineering, flexible manufacturing, and just-in-time
- 8 production.
- 9 (2) The private business assistance project is created as a two-
- 10 year pilot program in which the participants shall be provided with
- 11 assistance to become more competitive work organizations.
- 12 (3) The pilot counties shall be determined by the departments based
- 13 on the highest concentration of current assistance."
- Renumber the remaining subsections consecutively and correct any
- 15 internal references accordingly.
- 16 **2SSB 5468** S AMD
- 17 By Senators Sellar and Amondson
- 18 NOT ADOPTED 2/15/94
- 19 On page 3, line 21, after "Businesses" strike "applying for one of
- 20 the benefits specified in subsection (1) of this section" and insert
- 21 "participating in the private business assistance project"
- 22 **2SSB 5468** S AMD
- 23 By Senators Sellar and Amondson
- 24 NOT ADOPTED 2/15/94
- On page 4, beginning on line 4, strike "September 1, 1995" and
- 26 insert "July 1, 1996"
- On page 4, beginning on line 8, after "on the" strike all material
- 28 through "continue" on line 10 and insert "private business assistance
- 29 project to determine whether or not to continue or expand the program
- 30 state-wide"
- On page 4, after line 10, insert the following:

- 1 "NEW SECTION. Sec. 3. The governor and the departments shall seek
- 2 federal funding to the extent possible and exemptions from regulations
- 3 necessary to implement the program under this chapter at the earliest
- 4 possible date."
- 5 Renumber the remaining sections consecutively and correct any
- 6 internal references accordingly.
- 7 On page 4, line 11, after "Sections 1" strike "and 2" and insert
- 8 "through 3"
- 9 On page 4, beginning on line 13, strike all of section 4 and insert
- 10 the following:
- 11 "NEW SECTION. Sec. 4. This act shall take effect July 1, 1994."
- 12 **2SSB 5468** S AMD
- 13 By Senators Sellar and Amondson
- 14 NOT ADOPTED 2/15/94
- On page 1, beginning on line 2 of the title, after "43 RCW;" strike
- 16 the remainder of the title and insert "and providing an effective
- 17 date."

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