2 SB 6377 - H COMM AMD ADOPTED 03/02/94

3 By Committee on Financial Institutions & Insurance

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- 5 Strike everything after the enacting clause and insert the 6 following:
- 7 "Sec. 1. RCW 48.17.270 and 1993 c 455 s 1 are each amended to read 8 as follows:
- 9 <u>(1)</u> A licensed agent may be licensed as a broker and be a broker as 10 to insurers for which the licensee is not then appointed as agent. A
- 11 licensed broker may be licensed as and be an agent as to insurers
- 12 appointing such agent. The sole relationship between a broker and an
- 13 insurer as to which the licensee is appointed as an agent shall, as to
- is insurer as to which the literisee is appointed as an agent shall, as to
- 14 transactions arising during the existence of such agency appointment,
- 15 be that of insurer and agent. (($\frac{1}{2}$ a situation where an insurer has a
- 16 special arrangement with respect to a particular insurance policy
- 17 whereby it deals with brokers only, its appointed agents who are also
- 18 licensed brokers may, with the approval of the insurer, participate in
- 19 the arrangement and receive a broker's fee therefor, provided there is
- 20 full disclosure of the facts to the insured or applicant for the
- 21 insurance.))
- 22 (2) Unless the agency-insurer agreement provides to the contrary,
- 23 an insurance agent licensed as a broker may, with respect to property
- 24 and casualty insurance, receive the following compensation:
- 25 (a) A commission paid by the insurer;
- 26 (b) A fee paid by the insured; or
- 27 (c) A combination of commission paid by the insurer and a fee paid
- 28 by the insured from which a broker may offset or reimburse the insured
- 29 for all or part of the fee.
- If the compensation received by an agent who is also licensed as a
- 31 broker and who is dealing directly with the insured includes a fee, the
- 32 <u>full amount of compensation, including an explanation of any offset or</u>
- 33 reimbursement, must be disclosed in writing, signed by the broker and
- 34 the insured, and the writing must be retained by the broker for not
- 35 less than five years.

- 1 **Sec. 2.** RCW 48.18.180 and 1947 c 79 s .18.18 are each amended to 2 read as follows:
- 3 (1) The premium stated in the policy shall be inclusive of all 4 fees, charges, premiums, or other consideration charged for the 5 insurance or for the procurement thereof.
- 6 (2) No insurer or its officer, employee, agent, solicitor, or other 7 representative shall charge or receive any fee, compensation, or 8 consideration for insurance which is not included in the premium 9 specified in the policy.
- 10 (3) Each violation of this section is a gross misdemeanor.
- 11 <u>(4) This section does not apply to a fee paid to a broker by an</u> 12 <u>insured as provided in RCW 48.17.270.</u>
- 13 **Sec. 3.** RCW 48.30.140 and 1990 1st ex.s. c 3 s 8 are each amended 14 to read as follows:
- 15 (1) Except to the extent provided for in an applicable filing with the commissioner then in effect, no insurer, general agent, agent, 16 broker, or solicitor shall, as an inducement to insurance, or after 17 18 insurance has been effected, directly or indirectly, offer, promise, 19 allow, give, set off, or pay to the insured or to any employee of the insured, any rebate, discount, abatement, or reduction of premium or 20 any part thereof named in any insurance contract, or any commission 21 thereon, or earnings, profits, dividends, or other benefit, or any 22 23 other valuable consideration or inducement whatsoever which is not 24 expressly provided for in the policy.
- 25 (2) Subsection (1) of this section shall not apply as to 26 commissions paid to a licensed agent, general agent, broker, or 27 solicitor for insurance placed on that person's own property or risks.
- 28 (3) This section shall not apply to the allowance by any marine 29 insurer, or marine insurance agent, general agent, broker, or 30 solicitor, to any insured, in connection with marine insurance, of such 31 discount as is sanctioned by custom among marine insurers as being 32 additional to the agent's or broker's commission.
- 33 (4) This section shall not apply to advertising or promotional 34 programs conducted by insurers, agents, or brokers whereby prizes, 35 goods, wares, or merchandise, not exceeding twenty-five dollars in 36 value per person in the aggregate in any twelve month period, are given 37 to all insureds or prospective insureds under similar qualifying 38 circumstances.

- 1 (5) This section does not apply to an offset or reimbursement of 2 all or part of a fee paid to a broker as provided in RCW 48.17.270.
- 3 **Sec. 4.** RCW 48.30.170 and 1947 c 79 s .30.17 are each amended to 4 read as follows:
- 5 (1) No insured person shall receive or accept, directly or indirectly, any rebate of premium or part thereof, or any favor, 6 7 advantage, share in dividends, or other benefits, or any valuable consideration or inducement not specified or provided for in the 8 9 policy, or any commission on any insurance policy to which he or she is not lawfully entitled as a licensed agent, broker, or solicitor. The 10 retention by the nominal policyholder in any group life insurance 11 contract of any part of any dividend or reduction of premium thereon 12 contrary to the provisions of RCW 48.24.260, shall be deemed the 13 14 acceptance and receipt of a rebate and shall be punishable as provided 15 by this code.
- (2) The amount of insurance whereon the insured has so received or accepted any such rebate or any such commission, other than as to life or disability insurances, shall be reduced in the proportion that the amount or value of the rebate or commission bears to the premium for such insurance. In addition to such reduction of insurance, if any, any such insured shall be liable to a fine of not more than two hundred dollars.
- 23 (3) This section shall not apply to an offset or reimbursement of all or part of a fee paid to a broker as provided in RCW 48.17.270."

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