
SENATE BILL 6561

State of Washington

53rd Legislature

1994 Regular Session

By Senators Skratek and Bluechel; by request of Department of Trade and Economic Development

Read first time 01/27/94. Referred to Committee on Trade, Technology & Economic Development.

1 AN ACT Relating to the marketplace program; and amending RCW
2 43.31.526 and 43.31.526.

3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF WASHINGTON:

4 **Sec. 1.** RCW 43.31.526 and 1990 c 57 s 4 are each amended to read
5 as follows:

6 (1) The department shall contract with local nonprofit
7 organizations (~~((in at least three economically distressed areas of the~~
8 ~~state that meet the criteria of an "eligible area" as defined in RCW~~
9 ~~82.60.020(3) to implement the Washington marketplace program in these~~
10 ~~areas. The department, in order))~~) to foster cooperation and linkages
11 between distressed and nondistressed areas and between urban and rural
12 areas, and between Washington and other Northwest states. The
13 department may enter into joint contracts with multiple nonprofit
14 organizations. Contracts with economic development organizations to
15 foster cooperation and linkages between distressed and nondistressed
16 areas and urban and rural areas shall be structured by the department
17 and the distressed area marketplace programs. Contracts with economic
18 development organizations shall:

1 (a) Award contracts based on a competitive bidding process,
2 pursuant to chapter 43.19 RCW;

3 (b) Give preference to nonprofit organizations representing a broad
4 spectrum of community support; and

5 (c) Ensure that each location contain sufficient business activity
6 to permit effective program operation.

7 The department may require that contractors contribute at least
8 twenty percent local funding.

9 (2) The contracts with local nonprofit organizations shall be for,
10 but not limited to, the performance of the following services for the
11 Washington marketplace program:

12 (a) Contacting Washington state businesses to identify goods and
13 services they are currently buying or are planning in the future to buy
14 out-of-state and determine which of these goods and services could be
15 purchased on competitive terms within the state;

16 (b) Identifying locally sold goods and services which are currently
17 provided by out-of-state businesses;

18 (c) Determining, in consultation with local business, goods and
19 services for which the business is willing to make contract agreements;

20 (d) Advertising market opportunities described in (c) of this
21 subsection; ((and))

22 (e) Receiving bid responses from potential suppliers and sending
23 them to that business for final selection; and

24 (f) Establish linkages with federal, regional, and Northwest
25 governments and nonprofit organizations, to foster buying leads and
26 information benefiting Washington suppliers and industry and trade
27 associations.

28 (3) Contracts may include provisions for charging service fees of
29 businesses that ((profit as a result of participation)) participate in
30 the program.

31 (4) The center shall also perform the following activities in order
32 to promote the goals of the program:

33 (a) Prepare promotional materials or conduct seminars to inform
34 communities and organizations about the Washington marketplace program;

35 (b) Provide technical assistance to communities and organizations
36 interested in developing an import replacement program;

37 (c) Develop standardized procedures for operating the local
38 component of the Washington marketplace program;

1 (d) Provide continuing management and technical assistance to local
2 contractors; and

3 (e) Report by December 31 of each year to the senate economic
4 development and labor committee and to the house of representatives
5 trade and economic development committee describing the activities of
6 the Washington marketplace program.

7 **Sec. 2.** RCW 43.31.526 and 1993 c 280 s 48 are each amended to read
8 as follows:

9 (1) The department shall contract with governments, industry
10 associations, or local nonprofit organizations (~~in distressed areas of~~
11 ~~the state that meet the criteria of an "eligible area" as defined in~~
12 ~~RCW 82.60.020(3) to implement the Washington marketplace program in~~
13 ~~these areas. The department, in order~~) to foster cooperation and
14 linkages between distressed and nondistressed areas and between urban
15 and rural areas, and between Washington and other Northwest states.
16 The department may enter into joint contracts with multiple nonprofit
17 organizations. Contracts with economic development organizations to
18 foster cooperation and linkages between distressed and nondistressed
19 areas and urban and rural areas shall be structured by the department
20 and the distressed area marketplace programs. Contracts with economic
21 development organizations shall:

22 (a) Award contracts based on a competitive bidding process,
23 pursuant to chapter 43.19 RCW;

24 (b) Give preference to nonprofit organizations representing a broad
25 spectrum of community support; and

26 (c) Ensure that each location contain sufficient business activity
27 to permit effective program operation.

28 The department may require that contractors contribute at least
29 twenty percent local funding.

30 (2) The contracts with local nonprofit organizations shall be for,
31 but not limited to, the performance of the following services for the
32 Washington marketplace program:

33 (a) Contacting Washington state businesses to identify goods and
34 services they are currently buying or are planning in the future to buy
35 out-of-state and determine which of these goods and services could be
36 purchased on competitive terms within the state;

37 (b) Identifying locally sold goods and services which are currently
38 provided by out-of-state businesses;

1 (c) Determining, in consultation with local business, goods and
2 services for which the business is willing to make contract agreements;

3 (d) Advertising market opportunities described in (c) of this
4 subsection; ~~((and))~~

5 (e) Receiving bid responses from potential suppliers and sending
6 them to that business for final selection; and

7 (f) Establish linkages with federal, regional, and Northwest
8 governments, industry associations, and nonprofit organizations to
9 foster buying leads and information benefiting Washington suppliers and
10 industry and trade associations.

11 (3) Contracts may include provisions for charging service fees of
12 businesses that ~~((profit as a result of participation))~~ participate in
13 the program.

14 (4) The center shall also perform the following activities in order
15 to promote the goals of the program:

16 (a) Prepare promotional materials or conduct seminars to inform
17 communities and organizations about the Washington marketplace program;

18 (b) Provide technical assistance to communities and organizations
19 interested in developing an import replacement program;

20 (c) Develop standardized procedures for operating the local
21 component of the Washington marketplace program;

22 (d) Provide continuing management and technical assistance to local
23 contractors; and

24 (e) Report by December 31 of each year to the appropriate economic
25 development committees of the senate and the house of representatives
26 describing the activities of the Washington marketplace program.

--- END ---